



Stuart Lawson

Executive Director, Head of UK Business Center

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Background

- ▶ Executive director, Head of UK Business Center, senior advisor for financial institutions and government initiatives in Russia and the CIS, Ernst & Young Moscow. Stuart joined Ernst & Young in 2011.
- ▶ CEO/Chairman of Citibank in Russia, Deltabank, Bank Soyuz, HSBC, Director Menatep Trust Bank (1995 - 2010).
- ▶ Director Russo-British Chamber of Commerce from, Member of the Supervisory Board of the Independent Directors Association, Chairman of the Finance and Investment Committee of the Association of European Business, Deputy Chairman of TheCityUK Russia Stream.
- ▶ Awarded "Russian Banker of the Year" by the Ministry of Finance, Central Bank, Banks Association and Audit Chamber from 2005 to 2009.
- ▶ Visiting lecturer at Skolkovo School of Management, MGIMO Higher School of Economics and Finance University under the Government of the Russian Federation, Said School Oxford, Imperial College, London; Duke University; Vlerick University.

Skills

- ▶ Crisis leadership and management changes in banks - acted in a number of roles during 25 years at Citibank to bring its franchise back within corporate norms following failures in the credit process.
- ▶ Building retail banks in Russia, both foreign (Citibank, HSBC, Deltabank) and Russian (Bank Soyuz).
- ▶ Structured Finance Director for Citibank for 5 years covering structuring, underwriting, syndicating and, when necessary, restructuring leveraged senior debt transactions totaling \$11b.
- ▶ Leading due diligence teams for acquisition or review of strategy. Conducted work for Actis (a leading UK equity house) in Mexico, Uganda, Cuba, India. Acted as senior advisor for incoming CEO of Burgan Bank, Kuwait.
- ▶ Financial advisory across multi disciplines to Russian banks.

Professional experience

- ▶ 36 years of banking experience, including 16 as CEO/Chairman of 4 banks in Russia. 25 years at Citibank with experience in 11 countries spanning both developed (England, Scotland, Greece, France, Norway, Italy and the USA) and emerging markets (Kenya, Puerto Rico, Egypt, Russia). 11 years as a senior credit officer.
- ▶ Corporate finance in the UK and European markets in leveraged debt for Citibank (1989 - 1993).
- ▶ Senior advisor banks for Actis Ltd UK, covering Mexico, India, Uganda, Nigeria and Cuba.
- ▶ Lectured at universities in the USA and Russia on a variety of topics covering leadership and multicultural management challenges. Has written numerous articles on the banking industry in Russia. 16 years experience in Russia.