

# Pavel Shingarev

Lomonosov Moscow State University (MSU)

Faculty of Economics

1994 – 2000

Key knowledge and experience

- Building, management and development of professional teams (more than 100 people)
- Building and management of the consulting company (the 5th place on consulting in the field of production following the results of 2014 (Expert RA rating agency)
- Strategic management, investment management, project management
- Innovation management, knowledge management
- Organizational design, business processes reengineering, business restructuring
- Development of analytical models (enterprise architecture, production and financial forecasting and optimization)
- Management of design, development and implementation of IT systems (EPM)
- Implementation of corporate IT solutions (ERP, MES, EAM, EPM, BI)
- Development of marketing materials, carrying out marketing actions, sales management
- Development of presentation and tutorial materials, carrying out training.

Intellectual assets (4 certificates of IT-solutions registration and 2 patents)

- The software applications "DION" and "DION 2" (EPM system. Certified by Microsoft)
- The software application "Innovation activity management"
- Methodological materials "Strategic management with application of Value factors model", "System of Normative planning in manufacturing and economy", "Innovation projects efficiency management"

Gazprombank

Head of Treasury Development Center

2016 – until present

Responsibility:

General management of the Center

Portfolio and project management

Development of Enterprise architecture

Development and implementation of an innovative project management methodology (Agile and Waterfall hybrid)

Development and implementation of an innovative project management IT-solution

Achievements:

The comprehensive model of Enterprise architecture was developed

The Innovative project management methodology was developed and implemented

The Innovative project management IT-solution was developed and implemented

## Rosneft, Research and development centre

### Head of Management innovations department

2015 – 2016

Responsibility:

General management of the department

Project management

Development of innovations management methodologies, IT-solutions and corporate standards

Practical approval and implementation of innovative management technologies

Cooperation with upstream and downstream divisions

Achievements:

The innovation strategy of the ROSNEFT was developed

The innovations management methodology (based on Agile) was developed and implemented

The innovations management corporate standard was developed and implemented

The Innovations management IT-solution was developed

## ISG Consulting

### Founder - CEO - Executive director

2004 – 2014

Responsibility:

General management of the company

Development and management of product portfolio

Organization of marketing and sales

Organization of project management

Management of the most challenging projects

Management of innovative IT-solutions development

Organization of people development and training

Organization of project results delivery

Collaboration with customers

Achievements:

Development of corporate analytical forecast models (ROSNEFT, GAZPROM, Siberian Service Company (SSK), Stroytransgaz)

Development of corporate standards (SSK, Gazpromneft-Nefteservis, Integra)  
Development and implementation of the production and economic planning IT-system based on standard coefficients. The project includes development of methodical materials, functional requirements to and specification of the IT-solution; configuration and deployment of the IT solution; development of tutorial materials; end-user training (SSK, Integra, Eriell Group, RN-Service)  
Enterprise information systems implementation: ERP – Mincom Ellipse (Manufacturing, Finance, Supply, Human Resources), EPM – Oracle Hyperion, BI – SAP Business Objects, 1C (SSK)  
Development and deployment of planning and budgeting IT solution (ROSATOM, SSK, Stroytransgaz, RN-Service)  
Business-process modelling, reengineering and optimization. Optimization of an organizational structure (ROSNEFT, SSK)

## Head of reengineering department

UC Rusal

2000 – 2004

RUSAL, Rolling division  
Deputy CIO

### Responsibility:

General management of the department  
Development of corporate methodology  
Management of software design and development  
Project management

### Achievements:

Business-process modelling, reengineering and optimization. Optimization of an organizational structure. Development of a KPI system  
Development of the Balanced Scorecards IT-solution

RUSAL, Krasnoyarsk Metallurgical Plant  
Head of management manufacture department

### Responsibility:

Development of corporate methodology  
Management of software design and development  
Project management

### Achievements:

Development and implementation of the corporate manufacturing planning IT-solution