

# Shahir Safi

New Economic School (NES)  
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POSITIONS	<b>Assistant Professor of Economics</b> ( <i>Tenure-Track</i> ), <a href="#">New Economic School</a> (2023–present) * Horizon Postdoctoral Fellow, Concordia University (2021–2023) * Postdoctoral Fellow, Aix-Marseille School of Economics (2018–2021)
EDUCATION	<b>PhD in Economics</b> , <a href="#">Universitat Autònoma de Barcelona</a> (2013–2018) <a href="#">Salvador Barberà</a> (Advisor) and <a href="#">Andreu Mas-Colell</a> (Dissertation Chair) * Masters in Economics (Doctoral Track), Toulouse School of Economics (2011–2012) * Bachelor of Arts in Economics (Honors), University of Alberta (2007–2010)
RESEARCH INTERESTS	<b>APPLIED MICRO THEORY, INDUSTRIAL ORGANIZATION, PUBLIC ECONOMICS</b> * I am an applied theorist with a focus on <a href="#">networks theory</a> and <a href="#">information economics</a> . * I am especially interested in <a href="#">firm's behavior</a> and <a href="#">public policy interventions</a> . * My research has covered topics like referrals, organizational management, contract theory, and public policy interventions (e.g., subsidies for firms engaged in R&D networks of interfirm collaborations).
ACADEMIC VISITS	* University of California, San Diego (November 2022, 1 month), hosted by Joel Watson. * University of Victoria (October 2022, 1 month), hosted by Pascal Courty. * Monash Business School (September 2022, 1 month), hosted by Yves Zenou. * University College London (July – September, 2017), hosted by Antonio Cabrales.
RESEARCH	<b>Publications (x2)</b> (1) “Listen Before You Link: Optimal Monitoring Rules for Communication Networks”, <a href="#">Games and Economic Behavior</a> , May 2022, 133: 230-247. (2) “Targeting in Networks Under Costly Agreements”, with Mohamed Belhaj and Frédéric Deroïan, <a href="#">Games and Economic Behavior</a> ( <i>Accepted - subject to minor revisions</i> ).  <b>Working Papers (x7) - working papers are available upon request</b> (1) “Job Market Signalling Via Social Ties”, <i>working paper</i> . * Winner of <a href="#">2019 LAGV prize for “Best paper by a Young Researcher”</a> in the ASSET conference — under the title “The Weakness of Weak Ties in Referrals”. (2) “Costly Knowledge and Costly Communication”, <i>working paper</i> . (3) “Strategic Communication with One-Sided Lying Costs”, <i>working paper</i> . (4) “Strength of Weak Experts: Knowledge vs Communication”, <i>working paper</i> . (5) “Optimal Prohibitions for Social Networks Under Risk of Contagion”, <i>in progress</i> . (6) “Collaboration Networks for Risk-Averse Agents”, with <a href="#">Yann Bramoullé</a> , <i>in progress</i> . (7) “Cultural Transmission and Strength of Social Ties”, with <a href="#">Yves Zenou</a> and Sebastiano Della Lena, <i>in progress</i> .
TEACHING EXPERIENCE	<b>Lecturer (x5) - syllabus for Public Econ course is available on my webpage</b> (1) Colgate University (Winter 2023): Intermediate Micro (Econ 251), Undergrad Level (2) University of California, San Diego (Fall 2022): Contract Theory, Grad Level Guest Lecturer for Prof. Joel Watson (Two Lectures) (3) Aix-Marseille School of Economics (Winter 2021): Public Econ (Micro IV), Grad Level (4) Aix-Marseille School of Economics (Winter 2020): Public Econ (Micro IV), Grad Level (5) Univ. of Illinois, Urbana-Champaign (Fall 2020): Industrial Organization, Grad Level Guest Lecturer for Prof. Dan Bernhardt (One Lecture)  <b>Teaching Assistant (x4) - syllabus for Micro II grad course is available on my webpage</b> (1) Universitat Autònoma de Barcelona (Winter 2018): Micro II, Graduate Level Teaching Assistant for Prof. Ramon Caminal (2) Universitat Autònoma de Barcelona (Winter 2017): Micro II, Undergraduate Level Teaching Assistant for Prof. Antonio Miralles

- (3) Universitat Autònoma de Barcelona (Fall 2016): Optimization, Graduate Level Teaching Assistant for Prof. Tomas Rodriguez Barraquer  
 (4) University of Alberta (2008–2009), Undergraduate Level Tutor for introductory level economics courses

REFEREEING

**Journals (x2)**

- (1) *European Economic Review*  
 (2) *Games and Economic Behavior*

REFERENCES

- \* Prof. Salvador Barberà, Universitat Autònoma de Barcelona  
 salvador.barbera@uab.cat  
 \* Prof. Yann Bramoullé, Aix-Marseille University  
 yann.bramouille@univ-amu.fr  
 \* Prof. Yves Zenou, Monash Business School  
 yves.zenou@monash.edu  
 \* Prof. Joel Watson, University of California, San Diego (UCSD)  
 watsonvs@ucsd.edu

FELLOWSHIPS,  
 HONORS, &  
 AWARDS

**Fellowships (x4)**

- (1) Horizon Postdoctoral Fellowship (Concordia University, 2021–present)  
 (2) Postdoctoral Research Grant (Aix-Marseille School of Economics, 2018–2021)  
 (3) FPI Fellowship: BES-2015-074695, Ministry of Economy, Industry, and Competitiveness (UAB, 2016–2018)  
 (4) Severo Ochoa Program for Centers of Excellence in R&D of the Spanish Ministry of Economy and Competitiveness, Fundación Areces Excellence Distinction, and RecerCaixa project on "Inequality, Social Mobility, Effort, and Education" (UAB, 2014–2015)

**Awards (x3)**

- (1) LAGV prize for the "Best Paper by a Young Researcher" (ASSET Conference, 2019)  
 (2) The Jason Lang Scholarship (University of Alberta, 2008 & 2009)  
 (3) The Joseph and Renata Suchocki Scholarship (University of Alberta, 2008)

CONFERENCES,  
 SEMINARS,  
 WORKSHOPS, &  
 SUMMER  
 SCHOOLS

**2022 (x8)**

- (1) Department Seminar (University of California, San Diego)  
 (2) Department Seminar (University of Victoria)  
 (3) Department Seminar (University of Melbourne)  
 (4) Department Seminar (UNSW Sydney)  
 (5) Department Seminar (Queensland University)  
 (6) Department Seminar (Australian National University)  
 (7) Department Seminar (Monash Business School)  
 (8) Canadian Economic Association Annual Conference (Carleton University)

**2021 (x4)**

- (1) Department Seminar (Concordia University)  
 (2) Department Seminar (Santa Clara University)  
 (3) Department Seminar (CIDE, Mexico)  
 (4) Department Seminar (Colgate University)

**2020 (x13)**

- (1) Department Seminar (Brown University)  
 (2) Department Seminar (University of California, Davis)  
 (3) Department Seminar (University of California, Riverside)  
 (4) Department Seminar (University of Illinois at Urbana-Champaign)  
 (5) Department Seminar (Temple University)  
 (6) Department Seminar (University of Bristol)  
 (7) Department Seminar (University College Dublin)  
 (8) Department Seminar (Ryerson University)  
 (9) Department Seminar (University of Bath)  
 (10) Brown Bag Seminar (University of Strathclyde)

- (11) Department Seminar (University of Saskatchewan)
- (12) Department Seminar (University of Fribourg)
- (13) Dynamics & Information Workshop (Mathematical Sciences, Tel-Aviv University)

**2019 (x6)**

- (1) 15th Annual Conference on Economic Growth and Development (ISI, Delhi)
- (2) Annual Meeting of the Association of Southern European Economic Theorists (Athens University of Economics and Business)
- (3) 2nd EAYE Workshop on Social Networks (University of Paris 1 Pantheon-Sorbonne and Paris School of Economics)
- (4) Canadian Economic Association Annual Conference (Banff Centre for Arts & Creativity)
- (5) Fifth Annual Conference on Network Science and Economics (Indiana University Bloomington)
- (6) Royal Economic Society Annual Conference (University of Warwick)

**2018 (x4)**

- (1) 43rd Symposium of the Spanish Economic Association (Carlos III de Madrid)
- (2) Job Market Talk (Aix-Marseille School of Economics)
- (3) Job Market Talk (The Cambridge-INET Institute, University of Cambridge)
- (4) Job Market Talk (Universidad Autónoma de Madrid)

**2017 (x5)**

- (1) Brown Bag Theory Seminar (University College London)
- (2) 2nd BiNoMa Workshop on Economics of Networks (Universidad de Málaga)
- (3) Third Annual Conference on Network Science and Economics (Washington University in St. Louis)
- (4) 22nd Coalition Theory Network Workshop (Adam Smith Business School of the University of Glasgow)
- (5) ENTER Jamboree (University College London)

**2016 (x10)**

- (1) Annual Meeting of the Association of Southern European Economic Theorists (University of Macedonia)
- (2) Young Economists Meeting (Masaryk University)
- (3) The 27th Jerusalem School in Economic Theory on "The Theory of Networks" (The Hebrew University of Jerusalem - Israel Institute for Advanced Studies)
- (4) Game Theory seminar (Universidad del País Vasco/Euskal Herriko Unibertsitatea)
- (5) Brown Bag Seminar (Université de Toulouse 1)
- (6) Barcelona GSE PhD Jamboree (Universitat Pompeu Fabra)
- (7) ENTER Jamboree (Universidad Carlos III de Madrid)
- (8) 4th PhD-Student Workshop in Industrial and Public Economics (CREIP - Universitat Rovira i Virgili)
- (9) Student Seminar (Universitat Pompeu Fabra)
- (10) Micro-Lab (Universitat Autònoma de Barcelona)

**2017/2016/2015/2014** \* Student Seminar (Universitat Autònoma de Barcelona)

IT SKILLS

$\LaTeX$ , STATA, MATLAB, and R