

Curriculum Vitae

Office Contact Information

Russia 121205 Moscow
Innovation Center Skolkovo
Nobel st., 3

Landline: +7 (495) 956-95-08, ext. 125

Academic Employment:

2021–	Full Professor, New Economic School
2014-2021	Associate Professor (with tenure from 2017), New Economic School
2009-2014	Assistant Professor, Universidad Carlos III de Madrid, Department of Economics
2006-2009	Postdoctoral Research Fellow, University of Oxford, Department of Economics and Nuffield College

Visits:

2023 - 2024	Universitat Autònoma de Barcelona
2016 - 2017	Toulouse School of Economics
September-December 2015	Universitat Autònoma de Barcelona
2013 - 2014	University of Warwick
February-July 2012	University of Oxford
April-May 2009	NBER
February-March 2006	Northwestern University

Other Appointments and Positions:

Since 2020	Centre for Economic Policy Research (CEPR), Research Fellow
2012-2020	Centre for Economic Policy Research (CEPR), Research Affiliate
2014-2019	EARIE, Executive Committee member
2015-2016	<i>Economic Policy</i> , Panel member
2011-2016	Nuffield College, Oxford, Associate Member

Research Interests:

Economics of Information, Industrial Organization, Organizational Economics, Corruption, Contest Theory, Experiments

Education:

Ph.D. in economics, University of Toulouse, 2006 (with highest honors)
M.A. in economics, University of Toulouse, 2002
M.A. in economics, New Economic School and Higher School of Economics (with highest honors), Moscow, 2001
B.A. in economics, Higher School of Economics, Moscow, 1999 (with highest honors)

Refereed Publications:

11. **“Hunting for the Discouragement Effect in Contests”**, with Dmitry Ryvkin, forthcoming, *Review of Economic Design*, Special Issue on Contests: Theory, Evidence, and Applications.
10. **“Bargaining with Informational and Payoff Externalities”**, *Journal of Economics & Management Strategy*, vol. 30(2), Summer 2021, pp. 398-419.
9. **“The Shape of Luck and Competition in Winner-Take-All Tournaments”**, with Dmitry Ryvkin, *Theoretical Economics*, vol. 15 (4), November 2020, pp. 1587-1626.
8. **“Tournament Rewards and Heavy Tails”**, with Dmitry Ryvkin, *Journal of Economic Theory*, Volume 190, November 2020, 105116.
7. **“How Noise Affects Effort in Tournaments”**, with Dmitry Ryvkin, *Journal of Economic Theory*, vol. 188, July 2020, 105065.
6. **“Vague Lies and Lax Standards of Proof: On the Law and Economics of Advice”**, with Marta Troya Martinez, *Journal of Economics & Management Strategy*, vol. 28(2), Summer 2019, pp. 298-315.
5. **“Biased Contests for Symmetric Players”**, with Dmitry Ryvkin, *Games and Economic Behavior*, vol. 103, May 2017, pp. 116-144 [this paper has been selected by the Editors for the John Nash Memorial Special Issue].
4. **“Intermediaries in Corruption: An Experiment”**, with John Hamman and Danila Serra, *Experimental Economics*, vol. 17(1), March 2014, pp. 78-99 [this paper is a co-winner of the Editor's prize for the best paper published in 2014].
3. **“Financing Experimentation”**, with Rocco Macchiavello, *American Economic Journal: Microeconomics*, vol. 6(1), February 2014, pp. 315-49.
2. **“Information and Delay in an Agency Model”**, *Rand Journal of Economics*, vol. 41(3), Autumn 2010, pp. 598-615.
1. **“Competition in Bureaucracy and Corruption”**, *Journal of Development Economics*, vol. 92(2), July 2010, pp. 107-114. – Featured in Financial Times blog “The Undercover Economist”

Published Discussions:

Discussion of **“Time-consistent immigration policy under economic and cultural externalities”** by Alberto Bisin and Giulio Zanella, *Economic Policy*, vol. 32(91), July 2017, pp. 440-441.

Discussion of **“Rethinking deindustrialization”** by Andrew B. Bernard, Valerie Smeets and Frederic Warzynski, *Economic Policy*, vol. 32(89), January 2017, pp. 33-34.

Discussion of **“Monnet's error?”** by Luigi Guiso, Paola Sapienza and Luigi Zingales, *Economic Policy*, vol. 31(86), April 2016, pp. 292-294.

Working Papers:

“Score Disclosure”, with Levent Celik, CEPR Discussion Paper No. 16707, R&R *Economic Journal*

“Selecting the Best When Selection is Hard”, with Margaret Meyer and Marc Möller, CEPR Discussion Paper No. 17484

“Optimal Prizes in Tournaments Under Nonseparable Preferences”, with Dmitry Ryvkin

“Tournaments with Reserve Performance”, with Dmitry Ryvkin and Jun Zhang, CEPR Discussion Paper No. 17107

“Optimal Patronage”, CEPR Discussion Paper No. 10343

“Cheap Talk with Two Audiences: An Experiment”, with Roberto Hernán González, Praveen Kujal and Marta Troya Martinez

Work in Progress:

“Vertical Integration and Algorithm Bias”, with Doh-Shin Jeon

“Tournament Architecture”, with Jingfeng Lu and Dmitry Ryvkin

“Corruption with Intermediaries”, with Roberto Burguet

Refereeing:

All Top-5, American Economic Journal: Microeconomics, American Economic Review: Insights, American Journal of Political Science, Canadian Journal of Economics, Economic Inquiry, Economic Journal, Economic Policy, Economic Record, Economic Theory, Economics of Governance, European Economic Review, Games and Economic Behavior, Global Crime, Governance, Industrial and Corporate Change, International Journal of Industrial Organization, Journal of African Economies, Journal of Development Economics, Journal of Economic Behavior & Organization, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of Law, Economics, and Organization, Journal of Mathematical Economics, Journal of Public Economic Theory, Journal of Public Economics, Journal of the European Economic Association, Management Science, Oxford Economic Papers, Oxford Review of Economic Policy, Rand Journal of Economics, Scandinavian Journal of Economics, Spanish Economic Review, Theoretical Economics

Social Sciences and Humanities Research Council of Canada (SSHRC)

Teaching Experience:

2023-2024	New Economic School: Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate)
2022-2023	New Economic School: Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate)
2021-2022	New Economic School: Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate)
2020-2021	New Economic School: Microeconomics 2 (1 st year master), Industrial Organization (2 nd year master)
2019-2020	New Economic School: Microeconomics 2 (1 st year master), Industrial Organization (2 nd year master), Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate)
2018-2019	New Economic School: Microeconomics 2 (1 st year master), Industrial Organization (2 nd year master), Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate)
2017-2018	New Economic School: Microeconomics 2 (2 nd year joint HSE-NES undergraduate), Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate) NES-Gaidar Foundation Summer School: Contract Theory School of Advanced Studies, Tumen': IO
2016-2017	NES-Gaidar Foundation Summer School: IO
2015-2016	New Economic School: Information Economics (2 nd year master), Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate) NES-Gaidar Foundation Summer School: Competition Policy, Introductory Microeconomics

2014-2015	New Economic School: Information Economics (2 nd year master), Industrial Organization (3 rd -4 th year joint HSE-NES undergraduate) NES-Gaidar Foundation Summer School: Introduction to IO
2013-2014	University of Warwick: Contract Economics, Experimental Economics (both in Msc Economics)
2012-2013	Universidad Carlos III de Madrid: advanced contract theory (2 nd year PhD), microeconomic theory, game theory (undergraduate, 2 nd year)
2011-2012	Universidad Carlos III de Madrid: advanced contract theory (2 nd year PhD), microeconomic theory (undergraduate, 2 nd year) RSSIA summer school lecturer (Moscow)
2010-2011	Universidad Carlos III de Madrid: advanced contract theory (2 nd year PhD), microeconomic theory (undergraduate, 2 nd year)
2009-2010	Universidad Carlos III de Madrid: microeconomic theory, microeconomics III (undergraduate 2 nd and 3 rd years) ESNIE school workshop organizer (Cargèse)
2006-2009	University of Oxford: microeconomic theory, MPhil course, lecturer (theory of the firm) and class teacher; economic theory (undergraduate, 3 rd year), tutor
2002-2005	University of Toulouse: microeconomics, macroeconomics, public finance (<i>all in French</i>) (3 rd year undergraduate), microeconomics-2a (1 st year PhD), class teacher
2001	New Economic School: labour economics, graduate course, class teacher

Departmental Service:

Since 2019	Deputy Vice-Rector for Academic Affairs
Since 2017	Member of the council of the joint HSE-NES undergraduate program
2017	Organizer of the NES 25 th Anniversary Conference
2011-2013	Co-organizer of the microeconomics and internal seminars, Universidad Carlos III de Madrid

Research Experience and Other Employment:

2004	Gaz de France, Research Department (Paris), intern
2002	Centre for Economic and Financial Research (CEFIR) (Moscow), intern
1999-2001	Center for Educational Policy at Higher School of Economics (Moscow), part-time researcher

Invited Seminars and Conferences (including scheduled):

2023-2024	XXXVII Jornadas de Economía Industrial (Bilbao), University of Padova
2022-2023	<i>Conferences:</i> XXXVI Jornadas de Economía Industrial (Gran Canaria) – plenary session, North American Winter Meeting of the Econometric Society (New Orleans), Mannheim Center for Competition and Innovation (MaCCI) Annual Conference, Royal Economic Society Annual Conference (Glasgow), OLIGO Workshop (Padua), Organisational Economics Workshop (Canberra), Markets, Contracts and Organizations (MCO) Conference (Canberra), EARIE (Rome), EEA annual meeting (Barcelona) <i>Seminars:</i> HEC Lausanne, Universitat Autònoma de Barcelona, University of Queensland (virtual), University of Sydney
2021-2022	University of Technology Sydney, Universitat Autònoma de Barcelona, The 8th Annual Conference on “Contests: Theory and Evidence” (Reading), EARIE (Vienna), Conference on Mechanism and Institution Design (virtual), Society for the Advancement of Economic Theory Conference (Canberra, virtual), The 13th Workshop on the Economics of Advertising and Marketing (London)
2020-2021	IIOC, Royal Economic Society annual conference, China Meeting of the Econometric Society, EEA annual meeting, Econometric Society European Meetings, EARIE, 7 th Annual Conference “Contests: Theory and Evidence” (Berlin)
2019-2020	3rd Workshop on Advances in Industrial Organization (Bergamo), City, University

	of London, 12th World Congress of the Econometric Society (Milan/virtual), OLIGO Workshop 2020 (Maastricht/virtual)
2018-2019	EARIE (Athens), IIOC (Boston), Bern Workshop on Contest Theory, Max Planck Institute for Tax Law and Public Finance (Munich)
2017-2018	University of Zurich, University of St Gallen, Montpellier Business School, CUNEF (Madrid), SITE (Stockholm), conference “Contests: Theory and Evidence” (Norwich)
2016-2017	Universitat Autònoma de Barcelona, University of Bern, Toulouse School of Economics, conference “Contests: Theory and Evidence” (Norwich), Association for Public Economic Theory annual meeting (Paris)
2015-2016	The World Congress of the Econometric Society (Montréal), Universitat Autònoma de Barcelona, Universitat de Barcelona
2014-2015	EEA annual meeting (Toulouse), University of Bath, Ludwig-Maximilians-University Munich, Workshop on the Behavioral Foundations of Corruption and Unethical Behavior (WZB Berlin)
2013-2014	<i>Seminars:</i> Queen's University Management School (Belfast), Université Paris-Dauphine, Université Paris I Panthéon-Sorbonne, Université de Cergy-Pontoise (THEMA), Higher School of Economics (Moscow) <i>Conferences:</i> EEA annual meeting (Gothenburg), EARIE (Evora), Mini-Conference on Culture, Diversity and Development (Moscow), SAEe (Santander), AEA annual meeting (Philadelphia), CSAE Conference 2014, Association for Public Economic Theory annual meeting (Seattle), Economics of Advertising and Marketing conference (Vienna), ThReD conference (Barcelona)
2012-2013	<i>Seminars:</i> Goethe University Frankfurt, University of Manchester <i>Conferences:</i> EARIE (Rome), 7th Nordic Conference on Behavioral and Experimental Economics (Bergen), Journal of Public Economic Theory workshop “Governance and the Political Economy” (Mysore, India), Lisbon Meeting on Institutions and Political Economy, IV Workshop on Institutions, Individual Behavior and Economic Outcomes (Alghero), conference “Tournaments, Contests and Relative Performance Evaluation” (Fresno)
2011-2012	<i>Seminars:</i> Université de Cergy-Pontoise (THEMA), University of Namur (FUNDP), Erasmus University Rotterdam <i>Conferences:</i> IMEBE (Castellón), Royal Economic Society annual conference (Cambridge)
2010-2011	<i>Seminars:</i> IIES (Stockholm), Humboldt/Free University (Berlin), Centre for Experimental Social Sciences (Oxford) <i>Conferences:</i> XXV Jornadas de Economía Industrial (Madrid)
2009-2010	<i>Seminars:</i> DIW Berlin, MIAOW (Madrid), University of East Anglia, Max Planck Institute for Research on Collective Goods (Bonn) <i>Conferences:</i> EEA annual meeting (Barcelona), “Advances in IO” workshop (Vienna)
2008-2009	<i>Seminars:</i> Bocconi University, University of Bristol, Carlos III de Madrid, HEC Montreal, MIT Org Econ lunch, University of Copenhagen, University of Edinburgh, Nuffield College (Oxford) <i>Conferences:</i> IIOC (Boston), CRETA workshop (Warwick), Workshop on IO (Lecce), Simposio de Análisis Económico (Zaragoza), ESSFM (Gerzensee)
2007-2008	EEA annual meeting (Budapest), CEPR conference “Institutions and Institutional Change” (Bristol), EXLEGI (Oxford)
2006-2007	AEA annual meeting (Chicago), Royal Economic Society annual conference (Warwick), Nuffield College (Oxford), ESNIE (Cargèse)
2005-2006	EEA annual meeting (Amsterdam), EARIE (Porto), JEI (Bilbao), Nuffield College (Oxford), Northwestern University, Department of Economics (Oxford), NES/CEFIR (Moscow)
2004-2005	lunch seminar at Toulouse
2003-2004	ENTER Jamboree (Barcelona), ASSET (Barcelona)
2002-2003	ENTER Jamboree (Tilburg) (discussant)

2000-2001	12th Jerusalem Summer School in Economic Theory, Hebrew University, (Jerusalem); presentation at SASE Meeting (Amsterdam)
1999-2000	Summer University of Central European University, course “Designing and Delivering Public Policy: From Values to Implementation” (Budapest), Summer School, Group 17, course in “Labor Market Policies” (Igalo, Montenegro)

Thesis Committees:

Internal member: Juan Beccuti (2013), Miguel García-Posada (2015), both at Carlos III

External member: Matthew Moore (University of Oxford 2013)

Honors, Scholarships, and Fellowships:

2005	University of Toulouse 1, 3-year grant for Ph.D. studies
2005	Best Master Thesis of 2001-2002, New Economic School, Moscow, Russia
2002	Open Society Institute, Global Supplementary Grant for Ph.D. studies at the University of Toulouse I

Grants and Research Projects:

2015-2016	Economic Development and Institutions Research Program, funded by the United Kingdom's Department for International Development, member of Scientific Committee
2015-2017	Russian Science Foundation, project No. 15-18-30081 (PI: Sergei Izmalkov)
2011-2014	Spanish Ministry of Education and Science, grant ECO2011-3 0323-C03-03 (PI: Marco Celentani)
2009-2011	Spanish Ministry of Education and Science, grant ECO2008-03516 (PI: Marco Celentani)

References:

Jacques Crémer Director of Research CNRS Toulouse School of Economics +33 (0)5 61 12 86 34 jacques.cremer@tse-fr.eu	Daniel Kovenock Professor of Economics Chapman University +1 714 628 7226 kovenock@chapman.edu	Margaret Meyer Official Fellow University of Oxford +44 (0)1865 278 570 margaret.meyer@nuffield.ox.ac.uk
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Languages:

Russian (native), English (fluent), French (fluent), Spanish (intermediate), Catalan (beginner)

Date of birth: 10th June 1979

November 2023