William H. Starbuck

William Starbuck is courtesy professor-in-residence at the Lundquist College of Business of the University of Oregon and professor emeritus at New York University. He received his M.S. and Ph.D. in industrial administration at Carnegie Institute of Technology, after receiving an A.B. in physics at Harvard. He also received a Ph.D. honoris causa in social science from Stockholm University and the title Docteur honoris causa from both the Université Panthéon-Assas (Paris II) and the Université Paul Cézanne (Aix-Marseille III). He has held faculty positions at Purdue University, the Johns Hopkins University, Cornell University, the University of Wisconsin-Milwaukee, and New York University, as well as visiting positions at ESSEC Business School, London Graduate School of Business Studies, Norwegian School of Economics and Business Administration, the University of Gothenburg, Stockholm School of Economics, Université de Versailles Saint-Quentin-en-Yvelines, the University of Canterbury, Université de Paris IX - Dauphine, the University of Oregon, University of Aix-Marseille III, Université de Paris I – La Sorbonne, and the University of South Florida, and the University of Oxford. As well, he was a senior research fellow at the International Institute of Management, Berlin. He has been the editor of Administrative Science Quarterly; he chaired the screening committee for senior Fulbright awards in business management; he directed the doctoral program in business administration at New York University, and he was the President of the Academy of Management. He is a member of the Council of the Society for the Advancement of Management Studies. He formerly served on the editorial boards of the Academy of Management Review; Accounting, Management and Information Technologies; Administrative Science Quarterly; the Journal of Applied Social Psychology; the Journal of Leadership Studies; and the Journal of Socioeconomics; and he currently serves on the editorial boards of the Asian Case Research Journal; the British Journal of Management; Information and Organization, the International Journal of Management Reviews; the Journal of Management Inquiry; the Journal of Management Studies; Knowledge Management and Information Studies; Organization; Organization Management Journal, and the Scandinavian Journal of Management. He is a fellow of the Academy of Management, the American Psychological Association, the Association for Psychological

Science, the British Academy of Management, and the Society for Industrial and Organizational Psychology, and a member of other professional associations.

He has published over 150 articles on accounting, bargaining, business strategy, computer programming, computer simulation, forecasting, decision making, human-computer interaction, learning, organizational design, organizational growth and development, perception, scientific methods, and social revolutions. He has also written two books and edited seventeen books, including two-volume the Handbook of Organizational Design, which was chosen the best book on management published during the year ending May 1982. His latest book, The Production of Knowledge, reflects on lessons from his own academic journey and on the challenges associated with management and social science research.

WILLIAM HAYNES STARBUCK

Born: September 20, 1934 - Portland, Indiana

Degrees:
1956   Harvard College - A.B. in Physics
1959   Carnegie Institute of Technology - M.S. in Industrial Administration
1964   Carnegie Institute of Technology - Ph.D. in Industrial Administration

Positions Held:
1960-64   Instructor in Industrial Management and Economics, Purdue University
1964-65   Assistant Professor of Administrative Sciences and Economics, Purdue
              University
1965-67   Associate Professor of Administrative Sciences and Economics, Purdue
              University
1966-67   Visiting Associate Professor of Social Relations, The Johns Hopkins
              University
1967-71   Professor of Administration, Graduate School of Business and Public
              Administration, Cornell University
1968-71   Professor of Sociology, College of Arts and Sciences, Cornell University
1970-71   Visiting Professor of Administration and Fulbright Fellow, London Graduate
              School of Business Studies
1971-74   Senior Research Fellow, International Institute of Management, Berlin
1974-75   Research Professor, University of Wisconsin-Milwaukee
1974-84   Evan and Marion Helfaer Professor of Business Administration, University of
              Wisconsin-Milwaukee
1977-78   Visiting Professor, Norwegian School of Economics and Business
              Administration, Bergen
1977-78   Visiting Professor and Fulbright Research Fellow, University of Gothenburg,
              Sweden
1977-78   Visiting Professor, Stockholm School of Economics
1985-05   ITT Professor of Creative Management, New York University
1985-89   Director, Doctoral Program, Graduate School of Business Administration,
              New York University
1998   Visiting Professor, Université de Versailles Saint-Quentin-en-Yvelines
1999, 07, 12 Visiting Erskine Fellow, University of Canterbury, New Zealand
1999   Visiting Professor, Université de Paris IX – Dauphine
1999   Visiting Professor, University of Oregon
2000   Visiting Professor, Université de Aix-Marseille III
2001   Visiting Researcher, Université de Paris I – La Sorbonne
2003   Visiting Professor, Université de Aix-Marseille III

2004	Visiting International Fellow, Advanced Institute for Management Research program, UK, and Visiting Fellow, Said Business School, University of Oxford
2005-	Courtesy Professor-in-Residence, Lundquist College of Business, University of Oregon
2005-	Professor emeritus, New York University
2006, 08, 11	Visiting Professor, ESSEC Business School
2006	Visiting Professor, Université Paul Cézanne (Aix-Marseille III)
2008-11	Visiting Scholar, University of South Florida
2009	Peter Moores Fellow, Said Business School, University of Oxford

Honors:

1975-	Fellow, American Psychological Association
1986-	Fellow, Academy of Management
1987	Distinguished Scholar Award, Organization and Management Theory Division, Academy of Management
1989-	Fellow, Association for Psychological Science
1989-	Fellow, Society for Industrial and Organizational Psychology
1995	Ph.D. in social science honoris causa, University of Stockholm
1995	"William H. Starbuck" par Philippe Baumard. Revue Française de Gestion, No. 110, pp. 56-68
1998	Honorary Fellow, British Academy of Management
2001	Jack Rudin & John G. Driscoll Distinguished Visiting Professor, Hagan School of Business, Iona College
2004	Docteur honoris causa de l'Université Panthéon-Assas (Paris II)
2004	Distinguished Scholar Award, Managerial and Organizational Cognition Division, Academy of Management
2005	Award for Distinguished Scholarly Achievement, Academy of Management
2006	Docteur honoris causa de l'Université Paul Cézanne (Aix-Marseille III)
2007	"(Un)learning and (mis)education through the eyes of Bill Starbuck: An interview with Pandora's playmate" by Michael L. Barnett. Academy of Management Learning and Education, 6(1): 114-127.
2007	"Produire la connaissance et éduquer les managers: Entretien de William H. Starbuck," par Jean-Claude Tarondeau. Revue Française de Gestion, 33(178-179): 71-89.
2009	Distinguished Scholar Award, Western Academy of Management
2009	Uppsala Lecturer in Business, University of Uppsala
2009	25th Anniversary speaker, Iowa State University

Professional Activities:

1966-68	Member, Editorial Board, Administrative Science Quarterly
1966-69	Member, Research Advisory Committee, U.S. Air Force Personnel Research Laboratory
1968-71	Editor, Administrative Science Quarterly

1970-78	Member, Editorial Board, Journal of Applied Social Psychology
1973-74	Chairman, College on Organization, The Institute of Management Sciences
1974	Member, Advisory Panel, Research Management Improvement Program, National Science Foundation
1978-	Member, Editorial Board, Journal of Management Studies
1981-83	Member, Advisory Screening Committee for Senior Fulbright Awards in Business Management, Council for International Exchange of Scholars
1981-86	Member, Editorial Review Board, Academy of Management Review
1982-85	Member, Editorial Board, Administrative Science Quarterly
1983-84	Chairman, Advisory Screening Committee for Senior Fulbright Awards in Business Management, Council for International Exchange of Scholars
1984-85	Editor, The Programmer's Corner, ICON
1984-	Member, Editorial Board, Scandinavian Journal of Management
1988-95	Member, Editorial Board, Journal of Behavioral Economics/Journal of Socioeconomics
1989-07	Member, Editorial Board, British Journal of Management
1989-00	Member, Editorial Board, Accounting, Management and Information Technologies
1990	Chair, Interest Group on Managerial and Organizational Cognition, Academy of Management
1991-	Member, Editorial Board, Journal of Management Inquiry
1991-99	Member, Board of Governors, Academy of Management
1993-2010	Member, Editorial Board, Organization
1994-95	Vice President and Program Chair Elect, Academy of Management
1995-96	Vice President and Program Chair, Academy of Management
1996-97	Vice President and President Elect, Academy of Management
1997-98	President, Academy of Management
1998-99	Past President, Academy of Management
1997-	Member, Editorial Board, Asian Case Research Journal
1997	Member, Editorial Board, Knowledge Management and Information Studies
1998-	Member, Editorial Board, International Journal of Management Reviews
1998	Member, Management of Healthcare Technology Advisory Board
2001-	Member, Editorial Board, Information and Organization
2001-03	Member, Review Panel, Innovation and Organizational Change Program, National Science Foundation
2002-	Member, Society for the Advancement of Management Studies
2003-	Member, Advisory Board, Organization Management Journal
2003	Advisory Editor, Blackwell Encyclopedia of Management, second edition
2004	Member, Committee of Visitors, Economics Decision and Management Sciences Cluster, National Science Foundation
2004	Participant, Workshop on Cyberinfrastructure and the Social Sciences, National Science Foundation
2006	Advisory Board, United Nations and Academy of Management conference on business as an agent of world benefit
2006-	Advisory Board, Managerial Issues in Theory & Practice

2008-   Member, Council of the Society for the Advancement of Management Studies

Publications:

1   "Computing machines: Rent or buy?" Journal of Industrial Engineering, 1958, 9: 254-258.
2   "Two experiments on bias and conflict in organizational estimation," with Richard M. Cyert and James G. March, Management Science, 1961, 7: 254-264.
3   "Testing case-descriptive models." Behavioral Science, 1961, 6: 191-199. Reprinted in Computer Simulation of Human Behavior; Wiley, 1971.
4   "A generalization of Terborgh's approach to equipment replacement." International Journal of Production Research, 1962, 1(3): 29-38.
5   "Level of aspiration." Psychological Review, 1963, 70: 51-60.
6   "Level of aspiration theory and economic behavior." Behavioral Science, 1963, 8: 128-136.
7   "Sales volume and employment in British and American retail trade." Pages 212-219 in W. S. Decker (ed.), Emerging Concepts in Marketing; American Marketing Association, 1963.
8   Contributions to A Behavioral Theory of the Firm, by Richard M. Cyert and James G. March. Prentice-Hall, 1963.
9   "Discussion of 'Measurement of behavior structures of means of input-output data,'" with Philip G. Herbst. Human Relations, 1963, 16: 385-389.
10   "On managers and theories," with John M. Dutton. Management International, 1963, No. 6: 25-50.
11   "The aspiration mechanism." General Systems, 1964, 9: 191-203.
12   "Mathematics and organization theory." Pages 335-386 in J. G. March (ed.), Handbook of Organizations; Rand McNally, 1965. Partially reprinted in Tenth Muse, Spring, 1966. Instituto Nacional de Administracion Publica, Madrid, sold a Spanish translation in Spain and South America.
13   "Organizational growth and development." Pages 451-583 in J. G. March (ed.), Handbook of Organizations; Rand McNally, 1965. Reprinted in Organizational Growth and Development; Penguin Books, 1971. A Polish translation appeared in Socjologia Organizacji i Zarzadzania (edited by Morowski and Doktor), Panstwowe Sydawnictwo Naukowe, Warsaw.
14   "Eve with 28 faces." Contemporary Psychology, 1966, 11: 119 and 122.
15   "Mathematics and the social sciences." Tenth Muse, Spring, 1966.
16   "The effects of advisors on business game teams," with Ernest Kobrow. American Behavioral Scientist, 1966, 10(3): 28-30. Reprinted in S. S. Boocock and E. O. Schild (eds.), Simulation Games in Learning; Sage Publications, 1967, 232-239.
17   "The efficiency of British and American retail employees." Administrative Science Quarterly, 1966, 11: 345-385. Reprinted in Organizational Growth and Development; Penguin Books, 1971.
18   "On teaching business policy." Academy of Management Journal, 1966, 9: 356-361.
19   "An experimental study of risk-taking and the value of information in a new product context," with Frank M. Bass. Journal of Business, 1967, 40: 155-165.

20 Review of R. E. Brown's Judgment in Administration. Administrative Science Quarterly, 1967, 11: 697-699.

21 "How Charlie estimates run-time," with John M. Dutton. Pages 48-63 in M. P. Hottenstein and R. W. Millman (eds.), Research Toward the Development of Management Thought; Academy of Management, 1967.

22 "Organizational metamorphosis." Pages 113-132 in R. W. Millman and M. P. Hottenstein (eds.), Promising Research Directions; Academy of Management, 1968. Reprinted in Organizational Growth and Development; Penguin Books, 1971.

23 "Some comments, observations, and objections stimulated by 'Design of proof in organizational research.'" Administrative Science Quarterly, 1968, 13: 135-161.

24 "Coordination, output markets, and collective action." Pages 312-321 in M. Zald (ed.), Power in Organizations; Vanderbilt University Press, 1969.

25 Organizational Growth and Development (edited); Penguin Books, 1971.

26 "Concerning a misspecified specification." Sociometry, 1971, 34: 214-226.

27 "Computer simulation models of human behavior: A history of an intellectual technology," with John M. Dutton. IEEE Transactions on Systems, Man and Cybernetics, 1971, SMC-1: 128-171.

28 "The history of simulation models," with John M. Dutton. Pages 9-102 in Computer Simulation of Human Behavior; Wiley, 1971.

29 "Finding Charlie's run-time estimator," with John M. Dutton. Pages 218-242 in Computer Simulation of Human Behavior; Wiley, 1971.

30 Computer Simulation of Human Behavior, edited with John M. Dutton; Wiley, 1971.

31 "Bargaining strategies with asymmetric initiation and termination," with Dorothy F. Grant. Journal of Applied Social Psychology, 1971, 1: 344-363.

32 "A critique" (of a paper by Robert J. Swieringa and Joel S. Demski). Pages 458-474 in T. J. Burns (ed.), Behavioral Experiments in Accounting; The Ohio State University, 1972.

33 Review of H. C. White's Chains of Opportunity. Acta Sociologica, 1972, 15: 298-301.

34 "Computer simulation as a tool for descriptive behavioral science," with John M. Dutton. Pages 257-289 in W. Goldberg (ed.), Computer Simulation Versus Analytical Solutions for Business and Economic Models, Volume I: Simulation Methodology; BAS, Business Administration Studies, No. 17, 1973.

35 "Tadpoles into Armageddon and Chrysler into butterflies." Social Science Research, 1973, 2: 81-109.

36 "Designing adaptive organizations," with John M. Dutton. Journal of Business Policy, 1973, 3(4): 21-28.

37 "Trends in the growth and development of computer simulation," with John M. Dutton. Pages 47-52 in W. G. Yost and M. H. Mickle (eds.), Modeling and Simulation, Volume 4; Instrument Society of America, 1973.

38 "The current state of organization theory." Pages 123-139 in J. W. McGuire (ed.), Contemporary Management: Issues and Viewpoints; Prentice-Hall, 1974.

39 Review of J. Hage's Techniques and Problems of Theory Construction in Sociology. Administrative Science Quarterly, 1974, 19: 262-264.

40   "Systems optimization with unknown criteria." Pages 67-76 in Proceedings of the 1974 International Conference on Systems, Man and Cybernetics; Institute of Electrical and Electronics Engineers, 1974.

41   "Information systems for organizations of the future." Pages 217-229 in E. Grochla and N. Szyperski (eds.), Information Systems and Organizational Structure; de Gruyter, 1975.

42   "Organizations and their environments." Pages 1069-1123 in M. D. Dunnette (ed.), Handbook of Industrial and Organizational Psychology; Rand McNally, 1976.

43   "Camping on seesaws: Prescriptions for a self-designing organization," with Bo L. T. Hedberg and Paul C. Nystrom. Administrative Science Quarterly, 1976, 21: 41-65.

44   "Interacting processes as organization designs," with Paul C. Nystrom and Bo L. T. Hedberg. Pages 209-230 in R. H. Kilmann, L. R. Pondy, and D. P. Slevin (eds.), The Management of Organization Design, Vol. I, Strategies and Implementation; Elsevier North Holland, 1976.

45   "Why prescription is prescribed," with Paul C. Nystrom. Pages 1-5 in Prescriptive Models of Organizations; North-Holland, 1977.

46   "Designing organizations to match tomorrow," with Bo L. T. Hedberg and Paul C. Nystrom. Pages 171-181 in Prescriptive Models of Organizations; North-Holland, 1977. Reprinted in M. R. Weisbord (ed.), Organizational Diagnosis; Addison-Wesley, 1978, pages 115-123; and in P. E. Connor (ed.), Organizations; SRA, 1980, pages 501-507.

47   Prescriptive Models of Organizations, edited with Paul C. Nystrom; North-Holland, 1977.

48   "Saving an organization from a stagnating environment," with Bo L. T. Hedberg. Pages 249-258 in H. B. Thorelli (ed.), Strategy + Structure = Performance: The Strategic Planning Imperative; Indiana University Press, 1977.

49   "Responding to crises," with Arent Greve and Bo L. T. Hedberg. Journal of Business Administration, 1978, 9(2): 111-137. Also pages 111-137 in C. F. Smart and W. T. Stanbury (eds.), Studies on Crisis Management; Institute for Research on Public Policy, 1978. Reprinted in S. J. Andriole (ed.), Corporate Crisis Management; Petrocelli Books, 1985, pages 155-188.

50   "Diffusion of an intellectual technology," with John M. Dutton. Pages 489-511 in K. Krippendorff (ed.), Communication and Control in Society; Gordon and Breach, 1979.

51   "Organisationstheorie - Mathematische Modelle einer einzelnen Organisation." Pages 309-314 in M. J. Beckmann, G. Menges, and R. Selten (eds.), Handworterbuch der Mathematischen Wirtschaftswissenschaften, Volume 1; Th. Gabler, 1979.

52   Review of L. L. Cummings and B. M. Staw (eds.), Research in Organizational Behavior. Administrative Science Quarterly, 1980, 25: 533-536.

53   "A trip to view the elephants and rattlesnakes in the garden of Aston." Pages 167-198 in A. H. Van de Ven and W. F. Joyce (eds.), Perspectives on Organization Design and Behavior; Wiley-Interscience, 1981. Reprinted in D. S. Pugh (ed.), The Aston Programme; Ashgate Publishing, 1998, and in Cary L. Cooper (ed.), Classics in Management Thought; Edward Elgar, 2000.

54   "Designing and understanding organizations," with Paul C. Nystrom. Pages ix-xxii in Volume 1 of Handbook of Organizational Design; Oxford University Press, 1981.

55   Handbook of Organizational Design, two volumes, edited with Paul C. Nystrom; Oxford University Press, 1981. The Academy of Management awarded these the George R. Terry Book Award, as the best books on management published during the year ending May 1982.

56   "Why the world needs organisational design," with Paul C. Nystrom. Journal of General Management, 1981, 6: 3-17. Reprinted in R. Wolff (ed.), Organizing Industrial Development; de Gruyter, 1986, pages 355-370.

57   "Congealing oil: Inventing ideologies to justify acting ideologies out." Journal of Management Studies, 1982, 19(1): 3-27.

58   Edited special issue on "Ideologies within and around organizations." Journal of Management Studies, 1982, 19(1).

59   "Epson MX-80 print-control program for the Apple II." BYTE, 1982, 7(3): 166-170.

60   "Doing it with a naked Apple: Relocating machine language." Call-A.P.P.L.E., 1982, 5(12): 15-21.

61   "Amplifying uncertainty." Contemporary Psychology, 1982, 27: 726-727.

62   "Pursuing organizational effectiveness that is ambiguously specified," with Paul C. Nystrom. Pages 135-161 in K. Cameron and D. A. Whetten (eds.), Organizational Effectiveness; Academic Press, 1983.

63   "Organizations as action generators." American Sociological Review, 1983, 48: 91-102. Reprinted in D. B. Gutknecht (ed.), Meeting Organization and Human Resource Challenges; University Press of America, 1984.

64   "Computer simulation of human behavior." Behavioral Science, 1983, 28: 154-165.

65   "To avoid organizational crises, unlearn," with Paul C. Nystrom. Organizational Dynamics, 1984, 12(4): 53-65. Reprinted in K. Cameron, R. Sutton, and D. Whetten (eds.), Readings in Organizational Decline; Ballinger, 1988; and in B. M. Staw (ed.), Psychological Dimensions of Organizational Behavior; Macmillan, 1991. A German translation appeared in gdi-impuls, 1984, 2(4): 36-46.

66   Microwriter //e; Apple Puget Sound Program Library Exchange (A.P.P.L.E.), 1984.

67   "Managing beliefs in organizations," with Paul C. Nystrom. Journal of Applied Behavioral Science, 1984, 20(3): 277-287.

68   "Organizational facades," with Paul C. Nystrom. Academy of Management, Proceedings of the Annual Meeting, Boston, 1984, 182-185.

69   Microwriter][+; Apple Puget Sound Program Library Exchange (A.P.P.L.E.), 1984.

70   "Acting first and thinking later: Theory versus reality in strategic change." Pages 336-372 in Organizational Strategy and Change, by J. M. Pennings and Associates; Jossey-Bass, 1985.

71   "Fuhrung in Krisensituationen" (Leadership in crisis situations), with Paul C. Nystrom. Pages 1274-1283 in A. Kieser, G. Reber, and R. Wunderer (eds.), Handworterbuch der Fuhrung; C. E. Poeschel Verlag, 1987.

72   "Sharing cognitive tasks between people and computers in space systems." Pages 418-443 in T. B. Sheridan, D. S. Kruser, and S. Deutsch (eds.), Human Factors in Automated and Robotic Space Systems: Proceedings of a Symposium; National Research Council, 1987.

73   "Theory building in industrial and organizational psychology," with Jane Webster. Pages 93-138 in C. L. Cooper and I. T. Robertson (eds.), International Review of Industrial and Organizational Psychology 1988; Wiley, 1988.

74   "Surmounting our human limitations." Pages 65-80 in R. Quinn and K. Cameron (eds.), Paradox and Transformation: Toward a Theory of Change in Organization and Management; Ballinger, 1988.

75   "Challenger: Changing the odds until something breaks," with Frances J. Milliken. Journal of Management Studies, 1988, 25: 319-340.

76   "Executives' perceptual filters: What they notice and how they make sense," with Frances J. Milliken. Pages 35-65 in D. C. Hambrick (ed.), The Executive Effect: Concepts and Methods for Studying Top Managers; JAI Press, 1988.

77   "Why organizations run into crises ... and sometimes survive them." Pages 11-33 in K. C. Laudon and J. Turner (eds.), Information Technology and Management Strategy; Prentice-Hall, 1989.

78   "Innocents in the forest: Forecasting and research methods," with P. Narayan Pant. In Yearly Review of Management, Journal of Management, 1990, 16(2): 433-460.

79   "Creating effective symbioses of computers and people." Pages 395-399 in K. M. Kaiser and H. J. Oppelland (eds.), Desktop Information Technology. Amsterdam: North-Holland, 1990.

80   "Knowledge-intensive firms: Learning to survive in strange environments". Pages 10-20 in L. Lindmark (ed.), Kunskap som kritisk resurs (Knowledge as a critical resource); University of Umeå, Department of Business Administration, 1990.

81   "When is play productive?" with Jane Webster. Accounting, Management & Information Technologies, 1991, 1: 1-20.

82   "Impact factors of journals related to I/O psychology," with David Ahlstrom and John Mezias. The Industrial-Organizational Psychologist, 1992, 30(1): 51-55.

83   "Learning by knowledge-intensive firms". Journal of Management Studies, 1992, 29(6): 713-740. Reprinted in M. D. Cohen and L. S. Sproull (eds.), Organizational Learning; Sage, 1996; and in L. Prusak (ed.), Knowledge in Organizations; Butterworth Heinemann, 1997. Reprinted in Nico Stehr and Reiner Grundmann (eds.), Knowledge: Critical Concepts; Routledge, 2004. Honored in 2010 as a "Journal of Management Studies Classic."

84   "Strategizing in the real world." International Journal of Technology Management, Special Publication on Technological Foundations of Strategic Management, 1992, 8(1/2): 77-85.

85   "Interactions between politics and ideologies in strategy formation," with Alan D. Meyer. Pages 99-116 in K. Roberts (ed.), New Challenges to Understanding Organizations; Macmillan, 1993.

86   "Keeping a butterfly and an elephant in a house of cards: The elements of exceptional success." Journal of Management Studies, 1993, 30(6): 885-921. Reprinted, with an addendum, in Chun Wei Choo and Nick Bontis (eds.), The Strategic Management of Intellectual Capital and Organizational Knowledge, Oxford University Press, 2002, pp. 371-401.

87   "'Watch where you step!' or Indiana Starbuck amid the perils of Academe (Rated PG)." Pages 63-110 in A. Bedeian (ed.), Management Laureates, Volume 3; JAI Press, 1993.

88   "On behalf of naiveté." Pages 205-220 in J. A. C. Baum and J. V. Singh (eds.), Evolutionary Dynamics of Organizations; Oxford University Press, 1994.

89   "Fuhrung in Krisensituationen" (Leadership in crisis situations), with Paul C. Nystrom. Pages 1386-1398 in A. Kieser, G. Reber, and R. Wunderer (eds.), Handworterbuch der Fuhrung; 2nd Edn., C. E. Poeschel Verlag, 1995.

90   "How organizations channel creativity". Pages 106-114 in C. M. Ford and D. A. Gioia (eds.), Creative Action in Organizations; Sage, 1995.

91   "Le secret des meilleurs lawyers des USA, ou comment garder un papillon et un éléphant dans un château de cartes." Les Annales de l'École de Paris, 2: 431-440.

92   "Préface". Pages v-vii in P. Baumard's Organisations Deconcertées. Paris: Masson, 1996.

93   "Opening Pandora's box: Studying the accuracy of managers' perceptions," with John M. Mezias. Journal of Organizational Behavior, 1996, 17(2): 99-117.

94   "Journal impact ratings," with J. Mezias. The Industrial-Organizational Psychologist, 1996, 33(4): 101-105.

95   "Organizational information and knowledge," with Kenneth Laudon. Pages 3923-3933 in M. Warner (ed.), International Encyclopedia of Business and Management, London: Routledge/Thompson Business Press, 1996, Vol. 4. Pages 297-307 in M. Warner (ed.), The IEBM Handbook of Organizational Behavior, London: Routledge/Thompson Business Press, 1997. Pages 218-229 in M. Zeleny (ed.), The IEBM Handbook of Information Technology in Business, London: Business Press, 2000.

96   "Trying to help S&Ls: How organizations with good intentions jointly enacted disaster," with P. Narayan Pant. Pages 35-60 in Z. Shapira (ed.), Organizational Decision Making, Cambridge University Press, 1996.

97   "Unlearning ineffective or obsolete technologies." International Journal of Technology Management, 1996, 11: 725-737.

98   "Ancient Chinese theories of control," with Violina P. Rindova. Journal of Management Inquiry, 1997, 6: 144-159. The Western Academy of Management recognized this article as the best article the journal published during 1997.

99   "Distrust in dependence: The ancient challenge of superior-subordinate relations," with Violina P. Rindova. Pages 313-336 in T. A. R. Clark (ed.), Advancements in Organization Behaviour: Essays in Honour of Derek Pugh; Ashgate Publishing, 1997.

100   "Développer une culture de l'apprentissage." Les Annales de l'École de Paris, 1999, 5: 375-379. To be reprinted in G. Garel and E. Godelier (eds.), Enseigner le Management Éditions Hermès, 2004.

101   "Our shrinking earth." Academy of Management Review, 1999, 24: 187-190.

102   "Is Janus the god of understanding?" Pages 351–365 in T. Lant and Z. Shapira (eds.), Managerial and Organizational Cognition; Erlbaum, 2000.

103   "How organizations learn from success and failure," with Bo L. T. Hedberg. Pages 327-350 in M. Dierkes, A. Berthoin Antal, J. Child, and I. Nonaka (eds.), Handbook of Organizational Learning and Knowledge; Oxford University Press, 2001.

104   "The future of organizational cultures." Pages 519-520 in C. L. Cooper, S. Cartwright, and P. C. Earley (eds.), The International Handbook of Organizational Culture and Climate. Chichester: Wiley, 2001.

105 "Where are organizational cultures going?" with Philippe Baumard. Pages 521-531 in C. L. Cooper, S. Cartwright, and P. C. Earley (eds.), The International Handbook of Organizational Culture and Climate. Chichester: Wiley, 2001.

106 "Information and knowledge, organizational," with Patrizia Porrini. Pages 7453-7456 in N. J. Smelser and P. B. Baltes (eds.), International Encyclopedia of the Social & Behavioral Sciences; Oxford: Elsevier Science, 2001.

107 "Organizational information and knowledge," with Kenneth Laudon. Pages 5045-5057 in M. Warner (ed.), International Encyclopedia of Business and Management, 2nd edn, Vol. 6. London: Thompson Learning, 2001. Reprinted on pages 280-296 in Arndt Sorge (ed.), Organization; Thompson Learning, 2002.

108 "Broken images of disaster." Journal of Management Inquiry, 2002, 11: 213-220.

109 "Est-il réaliste d'étudier les mouvements stratégiques d'une firme?" avec Philippe Baumard. Pages 185-204 dans La Concurrence: Entre Affrontement et Connivence (coordonné par Frédéric Le Roy), Vuibert, 2002.

110 "The accuracy of managers' perceptions: A dimension missing from theories about firms" with Susan Reilly Salgado and John M. Mezias. Pages 168-185 in M. Augier and J. G. March (eds.), The Economics of Choice, Change and Organization: Essays in Memory of Richard M. Cyert. Cheltenham, UK: Edward Elgar Publishing, 2002.

111 "The origins of organization theory." Pages 143-182 in Haridimos Tsoukas and Christian Knudsen (eds.), The Oxford Handbook of Organization Theory: Meta-Theoretical Perspectives. Oxford University Press, 2003.

112 "Studying the accuracy of managers' perceptions: A research odyssey," with John M. Mezias. British Journal of Management, 2003, 14: 3-17.

113 "The odyssey continues," with John M. Mezias. British Journal of Management, 2003, 14: 45-47.

114 "Barriers to creating knowledge" with Mikelle A. Calhoun. Pages 473-492 in Mark Easterby-Smith and Marjorie A. Lyles (eds.), Handbook of Organizational Learning and Knowledge Management. Blackwell, 2003.

115 "What do managers know, anyway? A lot less than they think. But now, the good news," with John M. Mezias. Harvard Business Review, 2003, 81(5, May), Forethought section, pages 16-17.

116 "Shouldn't organization theory emerge from adolescence?" Organization, 2003, 10(3): 439-452. Reprinted in S. Clegg (ed.), SAGE Directions in Organization Studies, 2009.

117 "Which dreams come true? Endogeneity, industry structure, and forecasting accuracy" with Michael L. Barnett and P. Narayan Pant. Industrial and Corporate Change, 2003, 12(4): 653-672.

118 Review of "The Collegial Phenomenon: The Social Mechanisms of Cooperation among Peers in a Corporate Law Partnership" by Emmanuel Lazega. American Journal of Sociology, 2003, 109:226-228.

119 "La connaissance dans les organizations," avec Philippe Baumard. Dans J. Allouche et P. Louart (Eds.), L'Encyclopédie de Ressources Humaines, Éditions Vuibert, 2003, pages 259-268. Le Jury 'Le Monde/Sciences Po/Syntec' a retenu cette livre comme lauréat du Prix 2004 de l'ouvrage de management.

120 "Turning lemons into lemonade: Where is the value in peer reviews?" Journal of Management Inquiry, 2003, 12: 344-351. Reprinted in Y. Baruch, S. E. Sullivan and H. N. Schepmyer (eds.), Winning Reviews: A Guide for Evaluating Scholarly Writing. Houndmills Basingstoke: Palgrave Macmillan, 2006.

121 "Why I stopped trying to understand the real world." Organization Studies, 2004, 25(7): 1233-1254.

122 "Développer une culture de l'appentissage: l'enseignement et la publication en management aux Etats-Unis". Dans Gilles Garel et Eric Godelier, Enseigner le management. Paris: Lavoiser, 2004.

123 "Four great conflicts of the twenty-first century." Pages 21-56 in Cary L. Cooper (ed.), Leadership and Management in the Twenty-First Century. Oxford: Oxford University Press, 2004.

124 "Methodological challenges posed by measures of performance." Journal of Management and Governance, 2004, 8(4): 337-343.

125 Work: Contexts and Consequences, three volumes, co-edited with Cary L. Cooper. London: Sage Publications, 2005.

126 "Editors' introduction," with Amy Michelle LeClair and Cary L. Cooper. In Work: Contexts and Consequences, three volumes, co-edited with Cary L. Cooper. London: Sage Publications, 2005.

127 "How much better are the most prestigious journals? The statistics of academic publication". Organization Science, 2005, 16: 180-200.

128 "Learning from failures: Why it may not happen," with Philippe Baumard. Long Range Planning, 2005, 38: 281-298.

129 Organization at the Limit: Management Lessons from the Columbia Disaster, co-edited with Moshe Farjoun. Oxford: Blackwell Publishers, 2005.

130 "Making NASA more effective," with Johnny Stephenson. In William H. Starbuck and Moshe Farjoun (eds.), Organization at the Limit: Management Lessons from the Columbia Disaster. Oxford: Blackwell Publishers, 2005.

131 "Performance measures: Prevalent and important but methodologically challenging." Journal of Management Inquiry, 2005, 14: 280-286.

132 "'Bureaucracy' becomes a four-letter word." Harvard Business Review, 2005, 83(10, October), Forethought section, page 17.

133 Work and Workers, three volumes, co-edited with Cary L. Cooper. London: Sage Publications, 2005.

134 "Editors' introduction," with Linda Dunn-Jensen and Cary L. Cooper. In Work and Workers, three volumes, co-edited with Cary L. Cooper. London: Sage Publications, 2005.

135 "Learning to design organizations and learning from designing them," with Roger Dunbar. Organization Science, 2006, 17(2): 171-178.

136 The Production of Knowledge. Oxford University Press, 2006.

137 Organizational Realities: Studies of Strategizing and Organizing. Oxford University Press, 2006.

138 "Is organisational learning a myth?" with Philippe Baumard. AIM Executive Briefing, Advanced Institute of Management Research, 2006.

139 "Astute foresight or wishful thinking? Learning from visions," with Gavin M. Schwarz, Steven Kerr, Richard T. Mowday, Rosalie L. Tung, and Mary Ann Von Glinow. Journal of Management Inquiry, 15: 347-361, 2006.

140 "Living in mythical spaces". Organization Studies, 28(1): 21-25, 2007.

141 "Organizing at and beyond the limits," with Moshe Farjoun. Organization Studies, 28(4): 541-566, 2007.

142 "La prétendue vertu éducative des échecs", with Philippe Baumard. Les Cahiers du Management, Paris: L'Expansion, 718, Avril 2007.

143 "Why researchers should sometimes seek out opportunities to cooperate with managers." A contribution to "On the Relationship Between Research and Practice: Debate and Reflections" by James P. Walsh, Michael L. Tushman, John R. Kimberly, Bill Starbuck, and Susan Ashford. Journal of Management Inquiry, 2007, 16: 128-154.

144 "Theory building". International Encyclopedia of Organization Studies, edited by Stewart Clegg and James R. Bailey. London: Sage Publications, 2007.

145 Oxford Handbook of Organizational Decision Making, co-edited with Gerard P. Hodgkinson. Oxford: Oxford University Press, 2008.

146 "Organizational decision making: Mapping terrains on different planets," with Gerard P. Hodgkinson. Pages 1 to 29 in Oxford Handbook of Organizational Decision Making, co-edited with Gerard P. Hodgkinson. Oxford: Oxford University Press, 2008.

147 "Decision making with inaccurate, unreliable data," with John M. Mezias. Pages 76 to 96 in Oxford Handbook of Organizational Decision Making, co-edited with Gerard P. Hodgkinson. Oxford: Oxford University Press, 2008.

148 "Payoffs and pitfalls of strategic learning" coauthored with Michael L. Barnett and Philippe Baumard. Journal of Economic Behavior and Organization, 66: 7-21, 2008.

149 Managing Learning and Knowledge: Volume 1 of Organizational Learning and Knowledge Management, co-edited with Samuel Holloway. Cheltenham: Elgar, 2008.

150 "Introduction: Making learning and knowledge management more effective," with Samuel Holloway. In Managing Learning and Knowledge: Volume 1 of Organizational Learning and Knowledge Management, co-edited with Samuel Holloway. Cheltenham: Elgar, 2008.

151 Learning by Organizations: Volume 2 of Organizational Learning and Knowledge Management, co-edited with Peter S. Whalen. Cheltenham: Elgar, 2008.

152 "Introduction: Learning by individual organizations," with Peter S. Whalen. In Learning by Organizations: Volume 2 of Organizational Learning and Knowledge Management, co-edited with Peter S. Whalen. Cheltenham: Elgar, 2008.

153 Learning by Populations of Organizations: Volume 3 of Organizational Learning and Knowledge Management, co-edited with Suzanne G. Tilleman. Cheltenham: Elgar, 2008.

154 "Introduction: Learning by organizational populations," with Suzanne G. Tilleman. In Learning by Populations of Organizations: Volume 3 of Organizational Learning and Knowledge Management, co-edited with Suzanne G. Tilleman. Cheltenham: Elgar, 2008.

155 "Creating better understanding of organizations while building better organizations," with A. Georges L. Romme and Roger L. M. Dunbar. In Sage Handbook of New Approaches in Management and Organization, edited by David Barry and Hans Hansen. London: Sage Publications, 2008, pp. 554-564.

156 Opening the Black Box of Editorship, co-edited with Yehuda Baruch, Alison M. Konrad, and Herman Aguinis. Basingstoke: Palgrave Macmillan, 2008.

157 "Tradeoffs among editorial goals in complex publishing environments," with Herman Aguinis, Alison M. Konrad, and Yehuda Baruch. In Opening the Black Box of Editorship, co-edited with Yehuda Baruch, Alison M. Konrad, and Herman Aguinis. Basingstoke: Palgrave Macmillan, 2008.

158 "Les semailles, la longue floraison et les rares fruits de la théorie de l'organisation", avec Philippe Baumard. Dans Rojot, J., Roussel, P., Vandenberghe, C. (eds.), Comportement Organisationnel, Tome III, Chapitre 1: Théorie des Organisations, Motivation au Travail, Engagement Organisationel. Bruxelles: De Boeck, 2009, pp. 15-58.

159 "The constant causes of never-ending faddishness in the behavioral and social sciences". Scandinavian Journal of Management, 25(1): 108-116, 2009.

160 "Unlearning what we knew and rediscovering what we could have known". Scandinavian Journal of Management, 25(2): 240-242, 2009.

161 "Null-hypothesis significance tests in behavioral and management research: We can do better", with Andreas Schwab. In Research Methodology in Strategy and Management, Volume 5, D. Bergh and D. Ketchen (eds.). Emerald, pp. 29-54, 2009.

162 "Cognitive reactions to rare events: Perceptions, uncertainty, and learning". Organization Science, 20: 925-937, 2009.

163 "Can we still fix M@n@gement? The narrow path towards a brighter future in organizing practices" with Stewart Clegg. M@n@gement, 12(5): 332-359, 2009.

164 "Fads in organization theory", avec Joan Dunbar. Dans Mélanges en l'honneur de Jacques Rojot. Editions Eska, 2010, pp. 99-110.

165 "European and North American origins of competitive advantage," with Thomas C. Powell and Noushi Rahman. In Advances in Strategic Management, Volume 27 – The Globalization of Strategy Research, edited by Joel Baum and Joseph Lampel. JAI-Emerald, 2010, pp. 313-351.

166 "What makes a paper influential and frequently cited?" Journal of Management Studies, 47, pp. 1394-1404, 2010.

167 "James Gardner March: Founder of organization theory, decision theorist, and advocate of sensible foolishness." In Les grands inspirateurs de la théorie des organisations, edited by Olivier Germain. Editions Management et Société, forthcoming 2011.

168 "Researchers should make thoughtful assessments instead of null-hypothesis significance tests," with Andreas Schwab, Eric Abrahamson, and Fiona Fidler. Organization Science, 22, forthcoming 2011 (published online August 20, 2010).

169 "Human reactions to rare events: Bridging the gaps between microscopic and macroscopic perspectives". Acta Universitatis Upsaliensis, Studia Oeconomiae Negotiorum 51, forthcoming 2011.

170 "Fads, fashions and the fluidity of knowledge: Peter Senge's 'The Learning Organization'", with Mikelle A. Calhoun and Eric Abrahamson. In Mark Easterby-

Smith and Marjorie A. Lyles (eds.), Handbook of Organizational Learning and Knowledge Management, 2nd edition. Wiley, forthcoming 2011.

171 "Interactions among technological innovation, entrepreneurship, organizing, and sustainability," with Alan D. Meyer. A Foreword to Farley Simon Nobre, David S. Walker, and Robert J. Harris (eds.), Technological, Managerial and Organizational Core Competencies: Dynamic Innovation and Sustainable Development. New York: IGI Global, forthcoming 2011.

Teaching Cases:
Bob Knowlton at Simmons Laboratories
Bob Knowlton at Simmons Securities
The Sandhogs
The Sandhogs continued
Wachtell, Lipton, Rosen & Katz

Subjects Taught:
Advanced organizational design
Advanced research in corporate strategy
Advanced research in organization theory
Advanced research in organizational behavior
Advanced research methods
Business policy
Computer foundations
Decision making in organizations
Descriptive decision theory
Designing organizations
Human relations (applied social psychology)
Individual problem solving
Introduction to doctoral education
Management and organizational behavior
Management information systems
Managerial accounting
Managerial economics
Managing organizational behavior
Managing your own and others' careers
Mathematical analysis of social systems
Mathematical organization theory
Multidisciplinary perspectives in corporate strategy research
Organization theory
Organizational growth and development
Probability and statistics
Qualitative research methods
Quantitative methods (optimization and programming)
Research design, analysis, and writing
Research methods
Seminar in organization theory and strategy
Strategic forecasting
Understanding organizations
Understanding people
University administration